

NATIONAL ASSOCIATION OF REALTORS® 2023 REALTORS® LEGISLATIVE CONFERENCE Land Use, Property Rights and Environment Committee Sunday, May 7, 2023, 1:00 pm – 2:30 pm Washington, DC Convention Center

CHAIR Devon Viehman (WY) VICE CHAIR Kent Simpson (NM) COMMITTEE LIAISON Sara Gerrish (TX) STAFF EXECUTIVE Russell Riggs (VA)

## PURPOSE

To position the National Association of REALTORS<sup>®</sup> on federal environmental, land use, energy, natural resource and property rights policies, legislation and regulation.

## I. Welcome & Introductions: Devon Viehman, Chair 1:00 – 1:05pm

Approval of Minutes from the Nov. 2022 Meeting

## II. RPAC Challenge: Kent Simpson, Vice-Chair 1:05 – 1:10pm

III. Septic Systems in Florida 1:10 – 1:30pm

JP Fraites, Public Policy Representative | Florida Realtors®

# IV. Discussion Group Breakouts/Status Reports: Devon/Kent 1:30 – 2:00pm

- A. Climate Change and Risk Mitigation Craig Foley
- B. Water Quality Discussion Group Jeff Fagan
- C. Housing Supply/Affordability Discussion Group Elizabeth Cardone

# V. Climate Change and Risk Mitigation Discussion Group Recommendation: Devon 2:00 – 2:10pm

Craig Foley, Discussion Group Leader (Full Paper)

## The Discussion Group is making the following recommendation:

<u>Proposed Action to be Taken</u>: The Climate Change and Risk Mitigation Discussion Group recommends that the "Realtor Script for Climate Risk" be approved by the Land Use, Property Rights and Environment Committee and then forwarded to the Sustainability Advisory Group (SAG). The goal will be for the SAG to review and approve this educational content and the information posted at realtor.com/Sustainability for all members to access.

## The Script for Realtors on Climate Risk

## The discussion group created a script for REALTORS® to better handle the tough questions and

concerns a buyer has about climate risk.

**Buyer:** *"What about climate change? I have to say I am worried about how it might impact buying this home."* 

**REALTOR:** "I understand your concerns. I will refer you to an informative website which has a collection of resources from across the country where state, county, and city leaders have addressed climate risk and developed plans to protect vulnerable areas. There are several reports specific to the Miami area. I just need your email address and I will send all of it to you. I believe you will find it very helpful and should allow you to do some of your own due diligence with the reports."

**Buyer:** "Thanks, I have asked this same question to a bunch of real estate agents, and their response was like "nothing to worry about" "it's fixed." I'd love to look at the website, please send it along."

**REALTOR:** "Do you have an agent representing your interests? I'd be happy to help if you need someone..."

<u>Additional Information</u>: The discussion group recommended a national database also be made available to members which stores climate vulnerability assessments and action plans at the state and local levels that can be found here <u>https://www.adaptationclearinghouse.org/</u>.

The discussion group also noted that providing a script like this for REALTORS<sup>®</sup> fulfills one of the strategic opportunities mentioned in the "Strategic Framework and 2023-25 Strategic Plan."

VI. Federal Issues Update: Devon 2:10 – 2:15pm

Russell Riggs, NAR Staff

VII. Committee Networking and Discussion: Devon and Kent 2:15 – 2:30pm

A. What is happening in your community?B. What do you see coming down the pike?

VIII. Adjournment 2:30